Indian Health Service
California Area Office
2018 Tribal Consultation

Health Board Training
Monday, March 19, 2018
1:00-5:00 PM

Michael D. Pugh
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719 671-2668
Michael Pugh, MPH

- Michael D. Pugh, MPH, President, MdP Associates, has more than 30 years of CEO experience in hospitals, health care systems, managed care, and health information technology companies. He is a consultant to senior leaders of health care delivery organizations, payer organizations, and government agencies on issues of quality, performance, strategy, and governance.

- Mr. Pugh serves as Senior Faculty at the Institute for Healthcare Improvement and co-authored two IHI white papers, “High-Impact Leadership” and “Seven Leadership Leverage Points for Organization-Level Improvement in Health Care.”

- He is an adjunct faculty member at the University of Colorado at Denver School of Business and an instructor in the Master of Science in Health Care Delivery Leadership Program at the Icahn School of Medicine at Mt. Sinai in New York. Mr. Pugh has served on the boards of the American Hospital Association, the AHA Health Forum, the Colorado Hospital Association, and The Joint Commission.
Agenda

1:00 – 1:30
Warm-up and Introductions

1:30 – 2:15
So you are on the Board?

2:15 – 3:00
Break

3:00 – 3:15
Quality & the Board

3:15 – 4:00
Strategy & the Board

4:00 – 4:30
Board Self-Evaluation Process

4:30 – 5:00
Open Questions and Dialog
Introductions

Tell us about your organization

Tell us about your board

Tell us about your challenges

What do you hope to learn today?
  • Flip Chart Recording
So you are on the Board?
All Health Care Boards Share Six Common Traits

• The Board is the ultimate authority
• Boards only have authority when they meet are in session.
• Boards may delegate authority to an executive committee, but those actions are limited by the bylaws.
• No one individual has the authority to act for the board. They may represent or be given authority to complete a task, but only the board as a whole has the authority to act.
• Boards are not like Congress...they need to speak with one voice. Board members are obligated to unite behind the majority decision.
• Time is precious so boards must be efficient in their function.

Basic Board Responsibilities

• Set and periodically review the Mission, Values and Goals

• The only employee who reports to the Board is the CEO. The Board must hire, fire and evaluate his/her performance.

• The Board ensures the Quality of Patient Care.

• The Board ensures the organization’s financial performance.

• The Board has shared responsibility for the health of their community.

• The Board must assume responsibility for itself
Legal Responsibilities of Non-profit Health Care Boards

The Duty of Care

- “Care that an ordinarily prudent person would exercise in a like position and under similar circumstances”

The Duty of Loyalty

- Undivided allegiance when making decision affecting the organization—no conflicts of interest

The Duty of Obedience

- Faithful to the Mission and the Bylaws
1. Set Direction and Goals
   • Financial
   • Patient Experience
   • Access/scope of services
   • Clinical Care
2. Approve strategies to reach the goals
3. Review progress against strategies and targets
4. Ensure compliance
5. Hire and fire the CEO
Individual Board Member Responsibility

• Attendance at Board and Committee meetings and special functions
• Build understanding and knowledge of the organization’s mission, services, policies and programs
• Review meeting agendas and read all supporting materials in advance of the board and committee meetings
• Assist in identifying potential board members
• Avoid conflicts of interest
• Bring knowledge and experiences to board discussions to help inform decision

• Ask questions—your most important role
Good Governance: Ask the Right Questions the Right Way...

Inquiry Questions
• How will this improve patient care?
• How does this fit into our strategic plan?
• What resources are being committing to solving this problem?
• How will this impact financial our performance?
• When do you think we be able to show measurable results?
• What support from the board do you need?

Attack Questions
• Why haven’t you fixed that problem?
• Why didn’t you bring this to the board for approval?
• Why aren’t you doing something about those doctors?
• Where is your financial justification for this?
• Where are the details for this project?
• What is the FTE count this week?
• Who is responsible for this disaster?
River Healthcare

Case Discussion 1
River Healthcare Case Discussion #1

• What are your impressions of the River Healthcare Board?
• How might the Board improve its governance structure and board meeting processes?
• What might Sharon and other individual board members do differently?
• What type of questions should board members be asking?
• What should the CEO and management team be doing differently?
Key Issues in Discussion #1

- Need for Term Limits?
- Orientation for new Board members?
- What is on the agenda? Who determines the agenda?
- Board Members not asking questions?
- Use of Committees?
- Bad Chair Behavior?
- Gender issues and sexism?
- No clear process for Board member to bring up or report community issues?
Engaging Board Members

• Orientation for new Board Members—more than a lunch
• Agenda reviewed with CEO 2 weeks in advance by Board Officers/Chair/Executive Committee
• Opportunity for Board Members to add items to future/next agenda at end of each meeting
• Process for Board members to resolve care issues
• Limit management reporting
  • Focus on strategic issues—not operational
• Committees
• Encourage questions and discussion
Best Practice

If you as a board member personally have a care or patient experience problem or if you hear from other patients or sources about problems...

What do you do?
Good Board Manners

- Do your homework
- Talk to the CEO or Chair in advance of bringing up potentially controversial issues
- Listen
- Participate and ask questions to gain knowledge
- Stay focused
- Be on time
Good Management Manners

• Be respectful of board member time—remember that they are all volunteers
• Listen and answer the question asked. If you do not know, say so and follow-up...
• Meetings scheduled at convenience of board, not staff
• Specific actions required identified on agendas
• Concise, well developed advance materials
• Materials mailed in time for board members to read & review
• Support of an effective committee process
Board Member Bad Behaviors
Do Not:

• Involve yourself in management and/or operational issues outside of Board meetings and committees
• Share or divulge confidential information
  • Violate an individual patient’s right to privacy
  • Non-public financial or performance information
  • Personnel or employee issues
• Become “an ear” for disgruntled employees or patients
• Represent yourself to employees or patients that you can “fix” a problem for them
• Use your board position to suggest unsolicited advice or direction to employees
• Expect special services, access or accommodations which would not be made for other patients with similar circumstances
Bad Board and CEO Manners

- Domination of discussion-speeches
- Not being prepared
- Coming late and leaving early
- Not being honest about CEO performance or organizational performance
- Secret/off the record meetings
- Playing politics
- Conflicts of interest
- Breach of confidentiality
- Being an “ear” for employees or medical staff
- “Representative” vs. board member
- Bringing operational issues to the board that are not related to strategy or performance indicators
Why Boards and CEOs get into trouble...

- Failure to ask questions
- Failure to set and understand performance expectations
- Failure to choose the right CEO or take action
- Failure to achieve a shared vision between the board, medical staff and management
- Failure to balance community responsibility with fiduciary responsibility
- Failure to implement appropriate board processes and structures
- Forgetting your Mission
- Managing vs. Governing
- Individual interests/COI
- The Chair as Czar
Role of Board Committees

Where the month-to-month detailed work of the board is accomplished

Where concerns can be shared and questions answered

Where procedural and routine board decisions can be efficiently processed

Where board members and management team members can form a collaborative relationship

90 minute meeting—plan on it.

Committee chairs report out to the full board on committee actions and recommendations
Finance Committee

**Key Duties**
- Review progress against financial goals and budgets
- Keep a close eye on financial strength of the organization (balance sheet)
- Review and recommend budgets and capital expenditures to full board

**Key metrics:**
- cost/encounter
- Revenue/encounter
- days cash on hand
- days in A/R
- FTEs compared to budget
- Encounters/month (trend and budget)
- Capital expenditures
Key Duties

• Review progress against patient experience and quality goals

• Participate with management in setting patient experience improvement priorities and goals

• Provide credibility to management’s efforts by receiving reports from improvement teams and on key projects

• Receive Risk Management Reports

Typical Key metrics:

• Access—Days to 3rd next appointment

• Safety—Number of Harm events, Sentinel events

• Service—Patient satisfaction scores

• Quality—Clinical measures, mortality, outcome measures

• Risk—Incident report summaries
Strategic Planning Committee

**Key Duties**
- Review progress against strategic goals
- Participate with management in setting strategic priorities and goals
- Provide credibility to management’s efforts by receiving reports on key initiatives

**Typical Key Metrics on a Strategic Scorecard:**
- % of patients who got the “right care”
- Metrics associated with key initiatives
- Population Health metric
- Patient Experience Metric
- Access metric
- Financial metric
- Encounter metric
The Board’s Responsibility for Quality and Service
River Health Case Discussion #2

• How might the Board organize to oversee progress on patient safety and quality issues?
• What questions should the Board ask?
• What data should the Board ask to routinely review?
• How might the Board participate in setting new safety and quality aims?
• What is the role of the medical staff in this process?
• What is the role of the CEO in this process?
## Four Quality Challenges faced by Health Care Governing Boards

| Getting | Getting comfortable with their responsibility for the care and safety of patients |
| Setting | Setting the right expectations |
| Monitoring | Monitoring Performance  
• Getting useful information out of mounds of data and reports |
| Creating | Creating accountability |
Getting Comfortable

• Barriers to good governance
  ✓ Myth of the Three-legged Stool
  ✓ Good doctors = Good quality
  ✓ Deferring to experts
  ✓ Complexity and language
• The Darling v. Charleston Community Memorial Hospital Case – 1965
• The California Medical Insurance Feasibility Study - 1977
• The Harvard Medical Practice Study - 1991
• The Institute of Medicine Report - 1999

The Board’s Responsibility for Quality is Clear
LEGAL RELATIONSHIPS AMONG the BOARD, MANAGEMENT, AND MEDICAL STAFF:

Pre-1965-The Franklin Model

GOVERNING BOARD
(Responsible for Finance, Nonmedical Services, Equipment, and Supplies)

Delegated to

MANAGEMENT

MEDICAL STAFF
(Responsible for Direct Medical Care, and presumably Quality)
LEGAL RELATIONSHIPS AMONG the BOARD, MANAGEMENT, AND MEDICAL STAFF:

**Current Post-Darling Model**

**BOARD**
- Responsibility: **Everything**!
  - (Including Quality)

**Delegation and Oversight**

MANAGEMENT
- Knowledge & Skills

MEDICAL STAFF
- Systems & Resources

**Quality Outcomes**
How Does Your Board Answer these Questions...

• How good is our health care organization?
• How do we know?
Another Way to Think About How Good...

• If you are the patient, what is the right number of medication errors, infections or falls resulting from your visit?
• If you are the patient, is it perfectly normal and acceptable to spend 6 hours waiting in the clinic?
• If you are the patient, what % of the time should you get the right care?
What People Really Want...

Don’t hurt me
Help me
Be Nice to Me

Don Berwick, MD
Quality and Safety: Two Sides of the Same Coin

Quality: Deliver everything that will help, and only what will help. The goal is 100%

Safety: Do no harm. The goal is 0 Events
Asking The Right Governance Questions About Quality and Service

• What are the important quality results we should be monitoring?
• How good do we want to be?
• Where is our performance now?
• Where should our performance be? (benchmarking/best in class)
• How does our strategy move this measure?
• What resources are we committing to this effort?
Transparency: Sometimes we cannot see what is in front of us...

• When we measure harm, eliminate the denominator...
  • You don’t need denominators to compare yourself to yourself, over time
  • Denominators are often part of the problem (ADEs per 1000 doses, SSEs per 1000 patient days)

• Denominators make the problem abstract, rather than personal
What makes more sense... if the right answer is Zero?

**Traditional Display (Rates)**
- 0.005 ADEs /1000 doses
- 2.67 infections/1000 patient days
- 0.003 falls with harm per/1000 patient days

**Actual Count**
- 35 ADEs last month
- 220 hospital acquired infections last quarter
- 65 patient falls—16 with harm last month
...and whenever possible

Put a face on the data...

Jim Reinertsen, MD
Our SSE Patients Jan- Dec, 2008

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<thead>
<tr>
<th>Name</th>
<th>Date</th>
<th>Event Description</th>
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<tr>
<td>Helene C.</td>
<td>9/5/2008</td>
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<td>John B.</td>
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<td>Florita H.</td>
<td>7/3/2008</td>
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<td>Wade W.</td>
<td>7/16/2008</td>
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<td>8/1/2008</td>
<td>Wrong Pt. Procedure</td>
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<tr>
<td>Ursula H.</td>
<td>2/12/2008</td>
<td>Mother’s Delay in Tx</td>
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<tr>
<td>Nancy H.</td>
<td>6/18/2008</td>
<td>Fall</td>
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<tr>
<td>Jimmy P.</td>
<td>7/7/2008</td>
<td>Fall</td>
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<td>Joann E.</td>
<td>9/23/2008</td>
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<td>Cynthia M.</td>
<td>10/27/2008</td>
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<td>Regina D.</td>
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<td>Teodur C.</td>
<td>1/29/08, 2/12/2008</td>
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<td>Alvin G.</td>
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<td>1/4/2008</td>
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<tr>
<td>Ursula H.</td>
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<td>Robert S.</td>
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<td>Fall</td>
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<td>Mary D.</td>
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<td>Baby Boy G.</td>
<td>3/25/2008</td>
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<td>Priscilla W.</td>
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<td>Eugene B.</td>
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<td>Virginia L.</td>
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<td>Chantal E.</td>
<td>6/26/2008</td>
<td>Inapprop Touching</td>
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<td>Kathy W.</td>
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<td>Post Proced Loss of Function</td>
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<td>Lester J.</td>
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<td>Gary B.</td>
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<td>Robert B.</td>
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<td>Calvin P.</td>
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<tr>
<td>Gwendolyn P.</td>
<td>10/28/2008</td>
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<tr>
<td>Mary C.</td>
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<td>Fall</td>
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<tr>
<td>Douglas T.</td>
<td>10/18/2008</td>
<td>Med Error</td>
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</table>
Our SSE Patients Jan-August, 2009

Annualized 77% Reduction in Serious Safety Events (SSE)

Michael F.
8/20/09
Retained Foreign Object

Beverly S.
2/4/09
Med Error

Edward R.
4/23/09
Wrong Side Procedure

Dorothy R.
1/28/09
Delay In Treatment

Juanita A.
5/15/09
Med Error

Robert D.
5/12/09
Post Procedure Death

Yolanda C.
7/7/09
Care Management

Sharenda W.
2/15/09
Med Error

Lilliam C.
4/3/09
Retained foreign object

Donna S.
6/4/09
Retained foreign object

Used with Permission IHI 2012
Break
The Board and Strategy
River Health Case Discussion # 3

• How do you think the Board should approach the strategic planning process?
• What data do you think might be useful for the Board to consider?
• Whose job is it to run the strategic planning process?
• What level of engagement is required by the Board in the strategic planning process?
• Once the plan is in place, what is the role of the Board?
What is Strategy?

1. Strategy is the creation of a unique and valuable position, involving a different set of activities.

2. Strategy requires you to make trade-offs in competing—to choose what not to do.

3. Strategy involves creating “fit” among company activities.

“The root of the problem is the failure to distinguish between operational effectiveness and strategy”—Michael Porter

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Michael Porter, “What is Strategy” HBR’s 10 Must Reads On Strategy
Originally published 1996. Reprint 96608

MdP Associates, LLC
assisting clients with strategies for improvement

MdP 2017
History of Strategic Planning in Health Care

• Long Range Planning (1950’s-60’s)
  • Period of high growth required managers to project demand and plan for facilities growth
  • Assumed reasonably static conditions

• Strategic Planning (60’s through 80’s)
  • Evolved to recognize the dynamic nature of marketplaces
  • Driven by rapid changes in technology, consumer values, competition and increased funding (Medicare)
  • Remained very building/facility/program focused

• Strategic Management (90’s-current)
  • Driven by payer demands, policy and competition
  • Focus on improving quality and performance (operational effectiveness)
  • Focus on consolidation and market dominance

Strategic Management of Health Care Organizations, Seventh Edition by Peter M. Ginter, W. Jack Duncan, Linda E. Swayne; Chapter 1 Jossey-Bass 2013
Strategic Planning Map

Strategic Thinking
- External Orientation
- Analyze Data
- Question Assumptions
- Generate new Ideas

Strategic Planning
Situational Analysis
- External Analysis
- Internal Analysis
- Directional Analysis

Strategy Formulation
- Directional Strategies
- Adaptive Strategies
- Market Entry Strategies
- Competitive Strategies

Planning the Implementation
- Service Delivery Strategies
- Support Strategies
- Action Plans

Managing Strategic Momentum
- Managerial Actions
- Strategy Evaluation
- Emergent Learning
- Re-Initiate Strategic Thinking

YKHC Mission
(why we exist)

Working Together to Achieve Excellent Health

• YKHC Board adopted this mission statement in 2004. It remains an enduring statement of YKHC’s core purpose.
Values
(what we believe in)

• Excellence
  – Our goal is best practice in everything we do

• Compassion
  – We treat patients like they are family

• Importance of Family
  – We value the family of our patients, employees and corporate family

• Personal Growth
  – We ensure we have a well trained workforce

• Optimism
  – We are improving and expect the best outcomes

• Trust
  – We expect honesty and transparency of intention among employees, leadership and governance

• Elder Knowledge
  – We recognize and appreciate the wisdom of our elders and their guidance for the health of future generations
Vision
(What we want to achieve)

Through Native Self-Determination and Culturally Relevant Health Systems, We Strive to be the Healthiest People.

YKHC’s success as a corporation is ultimately defined by the health of our people.
YKHC Faces Many Challenges

Healthy People
- Tobacco use and lifestyle choices are contributing to poor health
- Teen & young adult suicides are devastating
- Mortality rates are worse than the rest of Alaska and the US

Healthy Community
- Approximately 50% of homes still lack running water
- Sustainability of infrastructure

Care Delivery
- Access and care coordination
- Attracting and retaining staff who share our values
- Demand for Care Delivery services exceeds capacity
HEALTHY COMMUNITY

By partnering with our Tribes and other stakeholders, we recognize the interaction between the environment and the impacts it has on human health. We will work toward a safe and clean environment for our people.

HEALTHY PEOPLE

YKHC will partner with communities, to empower individuals and families, to make decisions that will improve personal health.

CARE DELIVERY

We will continually strive to increase access and improve the quality of healthcare services at YKHC.

CORPORATE CAPABILITY AND CULTURE

We will maintain financial and human resources to ensure the organization has the capability to continue to offer customer-oriented services throughout the region.
YUKON-KUSKOKWIM HEALTH CORPORATION

NAPARTET STRATEGY

2018 TACTICS

As described by our late honorary board member Dr. Paul John, “napartet” is the mast of a boat that led he and his father out to traditional fishing waters. At YKHC, we have used Dr. John’s story to inspire our strategic plan to move our region’s health priorities forward.

MISSION
Working Together to Achieve Excellent Health

VISION
Through Native Self-Determination and Culturally Relevant Health Systems. We Strive to be the Healthiest People

HEALTHY COMMUNITY
- Improve children’s oral health
- Reduce drownings, unintentional injuries and suicides
- Reduce tobacco use
- Extend and sustain water and sewer projects
- Advocate for public funding and new projects

HEALTHY PEOPLE
- Implement new model of care
- Successfully complete the Paul John Calricaraaq project
- Strengthen village health programs
- Focus on quality
- Improve patient experience

CARE DELIVERY
- Improve recruitment and staffing processes
- Shape culture to support high reliability
- Develop a strong Alaska Native workforce
- Continue to improve cashflow

CORPORATE CAPABILITY AND CULTURE
YKHC Board Strategic Planning Calendar

**November**
- Full Board Meeting: Review and Approve Strategic Plan Modifications and Updates

**April**
- Tribal Gathering
- Formal Report on Strategic Plan progress and Health Outcomes

**August**
- Progress report and presentation on proposed changes to Strategic Plan reviewed at Executive Board in preparation for November Full Board Meeting

- Reports on initiatives and efforts included in CEO and operational reports at Executive Board and Governance meetings

- Reports on initiatives and efforts included in CEO and operational reports at Executive Board and Governance meetings

- Reports on initiatives and efforts included in CEO and operational reports at Executive Board and Governance meetings
The Board Self-Evaluation Process
Mock Self-Evaluation Process
Board Simple Self-Evaluation Tool

201_ Board Self-Evaluation Questions

<table>
<thead>
<tr>
<th>Question</th>
<th>Strongly Agree</th>
<th>Agree</th>
<th>Not Sure</th>
<th>Disagree</th>
<th>Strongly Disagree</th>
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<tbody>
<tr>
<td>1. Board members have a good understanding of their individual roles and responsibilities as members of the ______ board.</td>
<td></td>
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<tr>
<td>2. The Board has a good process for reviewing financial performance.</td>
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<tr>
<td>3. The Board has a good process for reviewing and understanding the quality of care and services provided.</td>
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<tr>
<td>4. The Board does a good job of evaluating the performance of the CEO</td>
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<tr>
<td>5. The Board does a good job of setting strategic direction and monitoring progress</td>
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<tr>
<td>6. The Board does a good job representing ______ to the people it serves.</td>
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<tr>
<td>7. I feel that my opinions and views are listened to and respected at Board Meetings</td>
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<tr>
<td>8. The Board has an effective process for dealing with care issues brought to ______ by individual board members.</td>
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</table>

Following the voted questions, I will ask the following questions and facilitate large group discussion:

- As a Board member, what are you most proud of?
- Is there anything that the Board did not do well over the past year? What could have been done differently?
- As a Board member, what could the board do to improve its own performance in ______? What would you like to see done differently?
Board Self-Evaluation

Why do it?

How do you do it now?

What have you learned?
3. Board members have a good understanding of the role and responsibility of the Board.

6. The Board has a good process in place for review and evaluation of YKHC financial performance.
Questions and Dialog